

Report to:	EXECUTIVE CABINET
Date:	20 December 2023
Executive Member:	Councillor John Taylor – Executive Member Adult Social Care, Homelessness and Inclusivity
Reporting Officer:	Stephanie Butterworth, Director of Adult Services
Subject:	CONTRACT AWARD FOR THE PROVISION OF MENTAL HEALTH SUPPORTED ACCOMMODATION
Report Summary:	<p>On 24 August 2022, approval was given by Executive Cabinet to tender for the Mental Health Supported Accommodation service with the contract to commence 1 April 2024 for a period of five years up to 31 March 2029.</p> <p>Following a comprehensive competitive procurement process, the highest-ranking providers have been identified and this report seeks approval by Executive Cabinet to award the contract as detailed in the report.</p>
Recommendations:	That following the evaluation of tender submissions, Cabinet be recommended to approve the award of the contract to the highest ranking and most economically advantageous provider namely: Company C - Creative Support.
Corporate Plan:	<p>The proposals align with the Living Well, Working Well and Aging Well programmes for action. The service also links into the Council's priorities: -</p> <ul style="list-style-type: none"> • Help people to live independent lifestyles supported by responsible communities. • Improve the health and wellbeing of residents. • Protect the most vulnerable.
Financial Implications: (Authorised by the statutory Section 151 Officer & Chief Finance Officer)	<p>The Directorate are recommending approval for a contract award to Creative Support for the 5 year period 1 April 2024 to 31 March 2029.</p> <p>The Contract for Mental Health Supported Accommodation provision is costing £0.613m in 2023/24 and is financed by General Fund budgets.</p> <p>As stated in point 5.4 of the below report, the budget stated above relates to the two current provisions of Mottram Road and Bendix Court. The future funding decisions for Grosvenor Street will need to be included on a separate Executive Decision following completion of the project, to confirm the revenue costs and funding arrangements.</p> <p>Although the contract is proposed for a period of 5 years, appropriate break clauses are included within the contract arrangements to ensure that the commissioned service can be altered, should it be required, to mitigate any adverse financial impact on the Council.</p> <p>As stated in point 5.4 of the below report, an annual uplift may apply to the contract value following the setting of the council's budget and taking into account national announcements and indicators. Any decision will ensure that uplifts in commissioned contract values due to inflation, demand or service configuration is affordable for the Council and within the available annual budget allocation of the</p>

Service.

**Legal Implications:
(Authorised by the
Borough Solicitor)**

The report sets out the process that has been followed in relation to the contract award for the provision of Mental Health support accommodation service. It sets out the legally compliant process undertaken by STAR to date. Advice from STAR Procurement will also need to be provided in relation to the ongoing dialogue to ensure continued compliance with procurement legislation.

Risk Management:

There will be a continued dialogue between commissioners and the providers to ensure that best value is delivered against the contract resource with a view to working towards service developments. These will be delivered through contract performance management and working in partnership with neighbourhood teams.

Access to Information:

The background papers relating to this report can be inspected by contacting the report writer Kerry Woolley:



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1. INTRODUCTION

- 1.1 On 24 August 2022 Executive Cabinet approved a tender process to commence in October 2023 and complete in November 2023 for the provision of a Mental Health Supported Accommodation service. The current contract is due to expire on 31 March 2024.
- 1.2 An open tendering exercise commenced 4 October 2023 and closed 3 November 2023. The tender was completed fully in accordance with Tameside Metropolitan Borough Council Procurement Standing Orders and in conjunction with public procurement requirements via the CHEST (North West procurement portal).
- 1.3 The intention is to award a contract for a duration of five years commencing 1 April 2024 with an expiry date of 31 March 2029, with no option to extend.

2. MENTAL HEALTH SUPPORTED ACCOMMODATION

- 2.1 The service is delivered across two accommodation settings within the Borough of Tameside and supports 27 tenancies.
 - Mottram Road, Hyde (Landlord Creative Support), which supports seven tenants.
 - Bendix Court, Hyde (Landlord Creative Support), which supports 20 tenants.
- 2.2 In addition to the above, there is also provision of support for one short stay/respite bed at the Mottram Road property.
- 2.3 The service delivers access to 24-hour personalised support, 365 days a year.
- 2.4 It was approved by Executive Decision on 8 March 2023 to include the addition of a 17-tenancy unit based at Grosvenor Street in Stalybridge which will be provided by registered social landlord, Great Spaces. It is anticipated that Grosvenor Street will be ready to let from October 2024, 6 months into the 5-year contract term, however this is subject to change.
- 2.5 The Service will deliver an outcome model based on the principles of recovery, rehabilitation, and habilitation. The Service will therefore facilitate opportunities for individuals to engage in purposeful activity, develop and improve life skills, inclusion within the community and ensure a pathway to recovery that increases independence and a move on to more independent living.
- 2.6 The Service will support positive risk taking that is personally meaningful and reflects the lifestyles, skills and aspirations of individuals receiving support.
- 2.7 The Provider will have a flexible and innovative approach to service delivery. This will allow for consistent and continued provision where a supported individual experiences periods of fluctuating need/complexity and/or demand from the Commissioners. This is especially pertinent where supported individuals have not engaged with or responded to, previous approaches and interventions.

3. DETAILS OF PROPOSED CONTRACTUAL ARRANGEMENTS

- 3.1 Tameside Adult Services in its role as lead commissioner is looking to award a five-year contract, which is expected to commence on 1 April 2024 and expire on 31 March 2029.

4. PROCUREMENT APPROACH USED

4.1 An open tendering exercise commenced on 4 October 2023 and closed on 3 November 2023. The tender was completed fully in accordance with Tameside Metropolitan Borough Council Procurement Standing Orders and in conjunction with public procurement requirements via the CHEST (the North West procurement portal).

4.2 The approach used on this tender:

- Tender submission questionnaire - The tender submission questionnaire included seven quality questions and covered the following topics: experience and infrastructure, partnership working, challenges and opportunities, vision and implementation, development (introduction of Grosvenor Street), recruitment and retention and finally, a case study to support a recovery journey.

5. EVALUATION METHOD AND OUTCOME

5.1 Responses were received from ten organisations, and these were evaluated by:

Denise Buckley	Team Manager, Homes for All, Adults
Vicki Gee	Service Unit Manager, Operations, Adults
Jackie Taylor	Team Manager, Mental Health Service/AMHP & DOLS Lead
Kerry Woolley	Commissioning and Contracts Officer, Adults

Nicola Thewlis, Team Manager for the South Neighbourhood, was identified for participation in the evaluation panel, but was unable to participate due to sickness.

5.2 The tender submission was weighted, in terms of significance, based on a 70% Quality (including 20% Social Value) and 30% Cost split. The requirement to weight tender submissions ensures compliance with European Union Regulations 2006.

5.3 All questions were drafted with input from panel members and related to matters pertinent to the contract being tendered.

5.4 A maximum annual budget of £613,027 for the Service was included within the advertisement and organisations were invited to submit a year one pricing schedule (Part A) against the maximum budget. Due to the integration of Grosvenor Street (development agenda) early in the contract term, organisations were invited to complete a second pricing schedule (Part B) taking into consideration the indicative budget of £349,180 for the additional premises (£962,207 in total). Both pricing schedules were considered during the evaluation process.

The total budget for the 5-year contract will be dependent on the completion date for Grosvenor Street. Based on the anticipated completion date of October 2024 the total budget will be £4,636,446 however, this is subject to change. An annual uplift may apply to the contract value following the setting of the council's budget and taking into account national announcements and indicators.

6. CHECKS ON PROVIDERS

6.1 STAR Procurement has undertaken a full financial check via Company Watch. The check measures the overall financial health of a company. It is based on a statistical evaluation of a company's publicly available financial results in order to determine the level of financial risk associated with the company.

- Company A High Risk – No accounts data available

- Company B Low Risk
- Company C Medium Risk
- Company D Medium Risk
- Company E High Risk
- Company F High Risk
- Company G Low Risk
- Company H Medium Risk
- Company I High Risk – No accounts data available
- Company J Low Risk

6.2 All organisations have indicated they have the appropriate levels of insurance on commencement of the service. Insurance documents will be obtained from the successful bidder on award of the contract.

7. CONCLUSION

7.1 A full summary of the evaluation scores is provided in the table below. The individual organisation's scores are available for scrutiny.

SUMMARY OF MODERATION SCORES				
Bidder	Quality Score	Price Score	Total Score	Rank
Weighting	70.00%	30.00%	100.00%	
Company A	10.01%	27.85%	37.86%	9
Company B	15.22%	25.96%	41.17%	7
Company C	52.39%	25.61%	78.00%	1
Company D	36.43%	30.00%	66.43%	2
Company E	15.74%	25.41%	41.15%	8
Company F	37.00%	25.23%	62.23%	4
Company G	33.75%	25.21%	58.96%	5
Company H	25.27%	Non-Compliant	25.27%	10
Company I	23.31%	25.83%	49.14%	6
Company J	40.83%	25.34%	66.17%	3

8. RECOMMENDATIONS

8.1 As set out at the front of the report.